

Market Update

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Members of:
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Association of Medical Insurance Intermediaries



The ever Increasing role of Private/Virtual GPs



With NHS GP waiting times not showing much sign of reduction, the delay in accessing your GP to access advice and obtain a specialist referral remains one of the biggest frustrations for private healthcare users.

Insurers are understanding of the issue too and of course the longer a medical condition goes undiagnosed or treated, the worse it can become.

Providers such as Vitality and AXA PPP have now introduced a private GP benefit to their plans, enabling members to access a private GP online to help speed up the referral process.

Most Health Cash plan providers also offer online GP services offering advice and private prescriptions.

Many health insurance policies offer 24/7 GP/Nurse led helplines, yet very few members make use of them. If your group medical insurance or cash plan includes this benefit we would encourage you to communicate this to your members.



Belfast Private Hospitals Expanding

The quality and availability of private healthcare in Belfast has developed greatly in the last 5 years and there have been a number of key developments to help

Kingsbridge Private Hospital has recently opened its new Outpatient Centre on the Lisburn Road,

Belfast providing a range of outpatient and diagnostic services and the Ulster Independent Clinic is in the process of completing an extensive refurbishment and extension.

Your employees can enjoy access to both facilities as part of their group healthcare or health cash plans.

Health Cash Plans – a fast growing employee benefit



More and more HR and Finance departments are switching on the fact that the increasing NHS waiting times are causing greater disruption to the workforce and productivity.

To this extent, the popularity of Health Cash plans continues to grow as employers recognise that such a benefit can be implemented easily into the work place and at minimal cost.

Health cash plans offer a cost-effective employee benefit providing access to private consultations, diagnostic tests & therapy treatment.

With highly valued dental and optical benefits included in the plans as well as Employee Assistance Programmes, many employers are realising that when compared to what they spend on eye-care vouchers and stress management, a health cash plan is a highly valued, low-cost benefit.

A cash plan also works alongside your group private medical insurance as it can help reduce your group PMI claims and employees can reclaim policy excesses. Such benefits help keep premiums on group PMI down, and at the same time providing the employee with added value benefits.

Why not talk to us today about how a Health Cash Plan can benefit your business? Contact us on 02892 610650 or email info@indhealthcare.co.uk



Ladies – did you know you can get a free breast screening?

Did you know.....

Action Cancer is the only charity in the UK and Ireland to offer breast screening to women aged 40 – 49 and 70 plus who fall outside the NHS age range (50 – 70).

You can book a breast screening appointment online or by calling 028 9080 3344.

See more at: <http://www.actioncancer.org/>

IHS Charity Night raises over £2,500

Pic of Night to go in here

Our recent charity night proved to be hugely successful in raising over £2,500 for guide dogs for the blind.

The team at IHS would like to thank our clients and friends who generously donated.



We do not charge you a fee for our advice.

So contact us today on 02892 610650 or email info@indhealthcare.co.uk

As Northern Ireland's leading independently owned healthcare broker, we are uniquely placed to offer you and your business expert impartial advice on how to get the best value from your healthcare investment. Our specialist knowledge of the local healthcare market makes us best placed to provide expert advice and solutions tailored to your personal and business needs.



Group Private Medical Insurance



Health Cash Plans



Group Travel & International Private Medical Insurance



Individual & Family Private Medical Insurance



Private Dental Cover



Executive/Tailored Health screens



Audrey Spence (Managing Director), Louise Kimber, Deborah Parkes & Jim Livingstone



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